

Recruiting of executives & highly qualified specialists

Identifying the right people. Court the best candidates. Selecting the right match.

Analysis

Client meeting

Company, position, job profile

→ Requirements

Strategy definition

Addressing the market for candidates

→ Four ways

- Direct search
- In-house database
- Online business networks
- Discrete advertisements if necessary

Selection

Shortlisting

- Identifying suitable candidates
- Preliminary interviews by phone

Personal interviews

- In-depth personal interviews with shortlisted candidates

Presentation

Confidential reports

- Written professional and personal suitability assessment of the most qualified candidates

→ Recommendation for interview

Candidate presentation

- Support within and feedback to the company
- Obtaining references if necessary

PROCEDURE

Client meeting → Strategy definition → Shortlisting → Personal interviews → Confidential reports → Candidate presentation